

Delmarva Group, LLC offers managed services such as email and website hosting as well as network services and directory management. We recognize these items are a necessity in today's business world, but that doesn't mean you have to ramp up a large staff of people to maintain an internet presence. You need to focus on your business. Let DMVG run your IT infrastructure and internet presence.

Why managed services? To get the high quality services we provide, our customers would have to hire expensive staff. We limit this cost for the small business by allowing these professionals to support multiple organizations. This results in a dramatic savings for our clients, while they still enjoy Enterprise Class computing services.

We work with the best partners we can find to help provide services for your organization. Access to web developers, service providers and application development consultants gives us the advantage over doing it yourself.

We adopt an Enterprise class mentality when designing and hosting services. Our professionals have been in the IT designing and constructing the very types of environments that make hosting small business services, rather easy.

Our architecture is scaleable and proven over years and years of large hosting services. Need more power for your website? no problem. Need a managed emailer? no problem. We've encountered and architected solutions for all of these needs. In most cases, however, we find most business needs fit into our existing architecture and IT strategies.

Additionally, we use a lot of template implementations. We're finding in the industry that there is a lot of customized work that simply doesn't need to be customized. A template provides a great head start for such items. We use them to great success all of the time saving big dollars for our customers.

Before engaging with us, we recommend our [IT Boot Camp](#) process to help ensure the proper direction for your company can be found and achieved as quickly as possible.

Please feel free to contact us with any questions you may have. info@delmarvagroup.com

Delmarva Group provides scalable Information Technology (IT) services to small and medium businesses. We take corporate level experience and services, and offer it on an as-needed basis to businesses that may not be able to afford (or want) their own Director of Technology.

Our unique philosophy brings enterprise class IT products and services to help small and medium sized businesses fill their IT gaps. Customers are urged to empower themselves to be involved. IT shouldn't be a detriment or challenge, yet a competitive advantage to an organization. From workstation management through long term IT and Corporate Planning, Delmarva Group has what it takes to help your business succeed.

One package rarely fits every customer. We've designed a group of services for our customers so we work together to leverage IT to competitive advantage for our clients. Some of our services are below:

Managed Email and Website Hosting:

We will help you to maintain a website that is easy to update, and professional looking. If your business needs change, we can redesign the website based on custom specifications. We will also manage your email accounts and make sure they are running on the devices you need them to run on (phones, business computers, personal computers, etc). We can insure that your website meets your technology based goals by working with you to get the exposure that meets your needs.

Managed Newsletter Hosting

We can provide you with a service to send out electronic newsletters (E-letters) to your customers. Additionally, we can educate your staff in how to craft and launch these newsletters, or we can craft the newsletters for you as an added service.

Disaster Recovery Planning

We can work with you to identify critical IT systems. Once identified, we will develop and implement procedures so that in the event of an emergency, your systems can be rebuilt in the fastest manner possible. The typical foundation of a good recovery plan is insuring that your business data is frequently and privately updated to an offsite location. In the event of total destruction of your servers (fire, flood, theft), you will still have data critical to your business ready to be rolled out to new machines.

Custom Software Development

Delmarva Group is fully capable of developing custom applications anywhere from simple “contact forms” to industry specific PC or internet based applications designed for Enterprise level business. We will help you make informed “build vs. buy” decisions by giving you a run down of how various pieces of software stack up in the commercial and Open Source (free) markets. Sometimes you don't need to purchase anything at all to get industry leading software.

CIO Consulting

We will help to insure that your technology requirements stay on budget, and focused on your business goals. If you need someone to interface with your vendors and clients we can do that, or we can advise you of the business and technical requirements. Part of the CIO consulting is to also help answer the questions “When is are we 'good enough' ?” and “What do we do next?”. If for some reason you require a technical service that is not something that we provide, we can help put you in contact with honest, reasonably priced businesses who excel in their field. We can even manage that relationship should you choose.

Staffing

If you need or desire an in house IT presence, we can help you help you find reasonably priced contractors or full time employees who are skilled in their fields. This could be anything from finding day to day 'technical support' help to helping to building development teams.

Security Analysis

Delmarva Group can help you choose a level of security that is appropriate for your networks, servers, and applications. We will show you where your weaknesses are, and provide recommendations for secure systems that don't hinder business or break the bank. If a more in depth analysis is desired, we are happy to provide penetration testing as well as black box or white box analysis.

Technical Support

We can help you purchase, build and maintain your critical business systems across any platform (Microsoft Windows/Vista, Apple Macintosh, Linux, etc.)

Emergency Support

While we are not set up to replace traditional day to day office support (like changing toner, fixing 'stuck' workstations, etc), the bottom line is that no matter how big or small, our primary focus is to make sure you have someone you can call in an emergency. Whether it is because a server is down, or your big presentation isn't printing correctly, you can have a sense of peace knowing there is someone to take care of it.

Large enterprises have the luxury of calling any number of IT people in the event of a true emergency. Whether it's the busted printer, downed internet access, total service failure of servers, Delmarva Group is there to help. We mean what we say... enterprise class service. Should you experience any business critical emergency, we'll do what we can to help you through it.

Written by Administrator

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